We provide education... that extends the knowledge and expertise of the University of Tennessee, the state's flagship land grant institution, to the 6.4 million people of Tennessee through agents and specialists in all 95 counties. We teach Tennesseans in the places they live, work and play through hundreds of programs based on local needs, research and a commitment to improve quality of life.

### Number of Direct Educational Contacts

<table>
<thead>
<tr>
<th></th>
<th>Employee</th>
<th>Volunteer</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Agriculture and Natural Resources</strong></td>
<td>1,068,858</td>
<td>90,656</td>
<td>1,159,514</td>
</tr>
<tr>
<td><strong>Family and Consumer Sciences</strong></td>
<td>739,589</td>
<td>217,911</td>
<td>957,500</td>
</tr>
<tr>
<td><strong>4-H Youth Development</strong></td>
<td>1,352,290</td>
<td>288,037</td>
<td>1,640,327</td>
</tr>
<tr>
<td><strong>Community Economic Development</strong></td>
<td>72,618</td>
<td>13,450</td>
<td>86,068</td>
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<tr>
<td><strong>Total</strong></td>
<td>3,233,355</td>
<td>610,054</td>
<td>3,843,409</td>
</tr>
</tbody>
</table>

**Extension's Excellence in Outreach**

UT professionals and the volunteers they recruited, trained, and managed made more than 3.8 million direct contacts through group meetings, on site visits, phone calls, direct mail, and client visits to local Extension offices. In addition, indirect educational methods included mass media, exhibits, and Internet resources.

**Extension's Excellence in Economic Development**

Extension's educational programs in 4-H youth development, agriculture and natural resources, family and consumer sciences and community economic development produce substantial returns for Tennessee. Using research, questionnaires, observations and sales records, an estimated impact was $512 million. An estimated 6,222 jobs in Tennessee were created or maintained because of the recurring economic impacts produced by Extension. It was estimated that for every $1 in public funds invested in Extension, $8.03 was returned to the people of Tennessee in increased revenue, increased savings and one time capital purchases.

**Statewide Economic Outcomes**

- The estimated economic impact of clientele’s saving and the debt reduction through the Tennessee Saves program was $16.5 million.
- Producers increased corn yield by 310,669 bushels/acre by selecting top yielding varieties on 321,795 acres of corn increasing their income by $1.1 million.
- Producers increased yield by 205,705 bushels by selecting top yielding varieties on 618,378 acres of soybeans, earning an extra $1.5 million.
- Producers increased yield by 52,248 bushels by selecting top yielding varieties on 131,300 acres of wheat, earning an extra $274,302.
- The economic impact of Extension's commercial ornamental and landscape horticulture programs was $682,600 in increased savings, increased income, and one-time capital purchases.
- 85,049 acres of cotton scouted by a producer or independent crop consultant to help make crop management decisions.
- 4,697 beef producers sold 155,063 calves managed according to BQA guidelines to increase returns by $1.2 million.
- 205 horse owners increased forage production and health practices to save a combined $1.3 million.

**Statewide Quality of Life Outcomes**

- 3,634 walked 430,982 miles in the Walk Across Tennessee Program.
- 4,059 participants now eat more fruits and vegetables.
- 13,574 youth can now give an informative speech or presentation.
- 5,241 planned to continue their education past high school due to the On My Own program.
- 1,288 home lawn insect, disease and weed samples submitted for identification and control recommendations.
- 593 Master Gardeners have used the knowledge and skills they learned in this program to assist 2,701 people to identify pests and/or the damage they cause.

**Contact Us**

UT Extension
865-974-7114
http://extension.tennessee.edu/