We provide education... that produces solutions to societal, economic and environmental issues. We teach Tennesseans in the places they live, work and play through hundreds of programs. Our efforts are based on local needs, research and a commitment to improve the quality of life.

<table>
<thead>
<tr>
<th>Method</th>
<th>Number Methods</th>
<th>Contacts Reached</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client Visits to Extension Office</td>
<td>1774</td>
<td>4998</td>
</tr>
<tr>
<td>Direct Mail / Telephone Calls (this will include electronic mail)</td>
<td>14443</td>
<td>73641</td>
</tr>
<tr>
<td>Group Meetings / Demonstrations</td>
<td>3457</td>
<td>130702</td>
</tr>
<tr>
<td>On-Site Visits (Farm, Home, and Workplace)</td>
<td>910</td>
<td>13059</td>
</tr>
</tbody>
</table>

**Economic Impacts**
- 71 producers sprayed 4,479 acres for broadleaf weed control for an increased production valued at $179,160.
- 74 beef producers utilized bulls with greater genetic potential to produce 1,150 head of calves to increase returns by $31,625.
- 86 producers planted 2,536 acres with clover for an increased production valued at $76,080.
- 120 beef producers sold 3,282 calves managed according to BQA guidelines to increase returns by $26,256.
- 43 producers stockpiled 1,592 acres of tall fescue, reducing feeding cost by $63,680.
- 853 youth report they now better understand their parents' concerns about money.
- 723 participants learned better how to plan their spending.
- 857 participants learned how to write a check and keep a checkbook register.
- 700 participants gained skill in determining their net worth.

**Quality of Life Impacts**
- 104 participants eat more fat-free or low-fat dairy products.
- 89 participants now eat more vegetables.
- 29 of 32 participants surveyed know how radon enters their home.
- 857 youth report they now plan to get more education after high school.
- 287 youth report they now put their goals in writing.
- 336 youth report that they have developed confidence to speak in front of groups through their 4-H experiences.
- 419 consumers used the results of their soil test to properly amend their soil.
- 457 consumers implemented water-wise gardening practices to conserve and protect water quality.
- 725 acres of tobacco were planted with university-tested varieties with 2.3 million pounds of tobacco produced.
- 24 fruit and vegetable producers adopted organic and/or sustainable production practices on their farm.

**Economic Statement**
The most recent economic assessment demonstrated that UT Extension programs produce $493 million in economic activity. For every $1 in public funds invested in UT Extension programs, an estimated $8.13 is returned to the people of Tennessee in increased revenue, increased savings, and one-time capital purchases. It is estimated that more than 5,930 jobs were created or maintained last year as a result of UT Extension programs.

**Contact Us**
UT Extension
865-974-7114
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