We provide education...that produces solutions to societal, economic and environmental issues. We teach Tennesseans in the places they live, work and play through hundreds of programs. Our efforts are based on local needs, research and a commitment to improve the quality of life.

### Reaching US House District 4 - 645,602 total contacts.

<table>
<thead>
<tr>
<th>Method</th>
<th>Number of Methods</th>
<th>Contacts Reached</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client Visits to Extension Office</td>
<td>14152</td>
<td>19261</td>
</tr>
<tr>
<td>Direct Mail / Telephone Calls (this will include electronic mail)</td>
<td>84571</td>
<td>180147</td>
</tr>
<tr>
<td>Group Meetings / Demonstrations</td>
<td>13572</td>
<td>329247</td>
</tr>
<tr>
<td>On-Site Visits (Farm, Home, and Workplace)</td>
<td>5318</td>
<td>26422</td>
</tr>
</tbody>
</table>

### Extension Volunteers

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Volunteers Who Served</td>
<td>1,742</td>
<td></td>
</tr>
<tr>
<td>Total Clientele Reached</td>
<td>90,525</td>
<td></td>
</tr>
</tbody>
</table>

### Economic Impacts

- 1,543 beef producers utilized bulls with greater genetic potential to produce 21,282 head of calves to increase returns by more than $500,000.
- 254 beef producers utilized improved marketing methods to market 21,871 head of calves to increase returns by $109,355.
- 638 producers sprayed 50,480 acres for broadleaf weed control for an increased production valued at $2 million.
- 1,168 beef producers sold 25,777 calves managed according to BQA guidelines to increase returns by more than $200,000.
- 832 beef producers utilized hay feeding rings to feed 104,363 bales and improved feeding methods to reduce wastage/spoilage, saving $521,815.
- 100 horse owners now correctly deworm 370 horses, saving $101,750 this year.
- 223 producers planted 7,040 acres with clover for an increased production valued at $211,200.
- 86 farmers increased their knowledge and skills in farm and financial planning.
- 468 youth learned how education will affect the kind of job they can get.
- 956 youth now better understand their parents' concerns about money.

### Economic Statement

The most recent economic assessment demonstrated that UT Extension programs produce $493 million in economic activity. For every $1 in public funds invested in UT Extension programs, an estimated $8.13 is returned to the people of Tennessee in increased revenue, increased savings, and one-time capital purchases. It is estimated that more than 5,930 jobs were created or maintained last year as a result of UT Extension programs.

### Quality of Life Impacts

- 108 participants are now monitoring and logging the results of their blood sugar.
- 488 consumers learned about plant selection and proper planting to save money and time in the landscape.
- 429 participants walked in the Walk Across Tennessee Program. 353 home lawn insect, disease and weed samples submitted for identification and control recommendations.
- 414 consumers learned how to apply landscape fertilizers and pesticides safely.
- 139 goat producers have improved knowledge about genetic improvement, nutrition, health, reproduction and other information as a result of the Master Goat Program.

### Contact Us

UT Extension
865-974-7114
http://utextension.tennessee.edu/