We provide education... that produces solutions to societal, economic and environmental issues. We teach Tennesseans in the places they live, work and play through hundreds of programs. Our efforts are based on local needs, research and a commitment to improve the quality of life.

<table>
<thead>
<tr>
<th>Method</th>
<th>Number of Methods</th>
<th>Contacts Reached</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client Visits to Extension Office</td>
<td>4241</td>
<td>7032</td>
</tr>
<tr>
<td>Direct Mail / Telephone Calls</td>
<td>39733</td>
<td>93674</td>
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<tr>
<td>Group Meetings / Demonstrations</td>
<td>10938</td>
<td>257873</td>
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<tr>
<td>On-Site Visits (Farm, Home, and Workplace)</td>
<td>3030</td>
<td>20880</td>
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</tbody>
</table>

Economic Impacts
- 470 beef producers sold 30,211 calves managed according to BQA guidelines to increase returns by $241,688.
- 741 beef producers utilized hay feeding rings to feed 54,564 bales and improved feeding methods to reduce wastage/spoilage, saving more than $200,000.
- 479 beef producers utilized improved marketing methods to market 23,659 head of calves to increase returns by $118,295.
- 286 beef producers stored 65,864 large, round bales under some type of cover to increase returns by $395,184.
- 159 producers planted 4,934 acres with clover for an increased production valued at $148,020.
- 1,648 participants began or increased savings an average of $674 per month.
- 2,384 participants set savings or investment goals and/or enrolled as a Tennessee Saver.
- 3,079 youth felt more strongly that they needed to get a good education, and 1,129 felt more strongly that they needed to pay attention to their financial future.

Quality of Life Impacts
- 204 consumers learned about plant selection and proper planting to save money and time in the landscape.
- 212 landowners properly fertilized their pond, followed stocking/harvesting recommendations, or controlled weeds/algae.
- 366 participants decreased consumption of high-sugar foods, and 305 eat fewer high-fat foods.
- 1,225 participants feel confident they know what to do in case of a poisoning.
- 388 participants who increased their intake of dairy foods.
- 563 report that because of their 4-H experiences, they will register to vote when they are eligible.
- 3,243 youth can deal with their nervousness when giving a speech or talk.

Contact Us
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