We provide education... that produces solutions to societal, economic and environmental issues. We teach Tennesseans in the places they live, work and play through hundreds of programs. Our efforts are based on local needs, research and a commitment to improve the quality of life.

<table>
<thead>
<tr>
<th>Method</th>
<th>Number Methods</th>
<th>Contacts Reached</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client Visits to Extension Office</td>
<td>1,422</td>
<td>4,546</td>
</tr>
<tr>
<td>Direct Mail / Telephone Calls (this will include electronic mail)</td>
<td>12,736</td>
<td>62,848</td>
</tr>
<tr>
<td>Group Meetings / Demonstrations</td>
<td>3,180</td>
<td>87,316</td>
</tr>
<tr>
<td>On-Site Visits (Farm, Home, and Workplace)</td>
<td>811</td>
<td>7,491</td>
</tr>
</tbody>
</table>

**Extension Volunteers**

<table>
<thead>
<tr>
<th>Voluntees</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Volunteers Who Served</td>
<td>400</td>
</tr>
<tr>
<td>Total Clientele Reached by Volunteers</td>
<td>78,974</td>
</tr>
</tbody>
</table>

**Economic Impacts**

- 74 beef producers utilized bulls with greater genetic potential to produce 1,545 head of calves to increase returns by $42,487.
- 131 beef producers utilized hay feeding rings to feed 10,738 bales and improved feeding methods to reduce wastage/spoilage, saving $53,690.
- 185 participants in family economics programs increased their financial management skills, and 70 began or increased savings an average of $25 per month.
- 69 producers planted 2,082 acres with clover for an increased production valued at $62,460.

**Quality of Life Impacts**

- 670 acres of tobacco were planted with university-tested varieties.
- 350 consumers applied fewer fertilizers and pesticides due to a better understanding of landscape best management practices.
- 480 consumers implemented water-wise gardening practices to conserve and protect water quality.
- 375 green industry personnel increased business profitability and sustainability through improved insect, mite and disease control in turfgrass and/or ornamental plants.
- 750 made a change in career or educational goals.
- 236 youth can now analyze the results of a scientific investigation.
- 467 youth can deal with their nervousness when giving a speech or talk.

**Economic Statement**

The most recent economic assessment demonstrated that UT Extension programs produce $487 million in economic activity. For every $1 in public funds invested in UT Extension programs, an estimated $9.81 is returned to the people of Tennessee in increased revenue, increased savings, and one-time capital purchases. It is estimated that more than 6,800 jobs were created or maintained last year as a result of UT Extension programs.

**Contact Us**

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