We provide education... that produces solutions to societal, economic and environmental issues. We teach Tennesseans in the places they live, work and play through hundreds of programs. Our efforts are based on local needs, research and a commitment to improve the quality of life.

<table>
<thead>
<tr>
<th>Method</th>
<th>Number Methods</th>
<th>Contacts Reached</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client Visits to Extension Office</td>
<td>1,552</td>
<td>3,084</td>
</tr>
<tr>
<td>Direct Mail / Telephone Calls (this will include electronic mail)</td>
<td>14,131</td>
<td>47,749</td>
</tr>
<tr>
<td>Group Meetings / Demonstrations</td>
<td>4,012</td>
<td>125,909</td>
</tr>
<tr>
<td>On-Site Visits (Farm, Home, and Workplace)</td>
<td>839</td>
<td>7,437</td>
</tr>
</tbody>
</table>

**Economic Impacts**
- 124 producers sprayed 7,040 acres for broadleaf weed control for an increased production valued at $281,600.
- 110 participants reduced debt an average of $40 per month.
- 126 beef producers utilized hay feeding rings to feed 19,600 bales and improved feeding methods to reduce wastage/spoilage, saving $98,000.
- 66 beef producers utilized improved marketing methods to market 1,212 head of calves to increase returns by $6,060.
- 30 producers planted 300 acres with warm-season grasses for an added value of $6,000.
- 72 beef producers sold 1,124 calves managed according to Beef Quality Assurance guidelines to increase returns by $8,992.
- 1,325 participants in family and consumer sciences programs increased their financial management skills.

**Quality of Life Impacts**
- 482 participants engaged in physical activity for at least 30 minutes five or more days during most weeks.
- 531 youth have explored careers in communications.
- 214 Master Gardeners gained knowledge and confidence in integrated pest management.
- 235 home lawn insect, disease and weed samples submitted for identification and control recommendations.
- 1,246 consumers learned about plant selection and proper planting to save money and time in the landscape, and 1,078 consumers implemented water-wise gardening practices to conserve and protect water quality.

**Contact Us**
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