Advanced Master Beef Producer Program – March 2017

We will be offering an Advanced Master Beef Producer Class during March on Monday nights and Tuesday nights. This program includes 7 educational classes on beef cattle production and a graduation program. The classes will be held on March 6, 7, 13, 14, 20 and end with a class and graduation on March 21. Two classes will be conducted on one of these dates listed. On the other dates one class will be conducted. The classes will begin at 6:30 p.m. each night at the Coffee County Farm Bureau Meeting room located at 225 E. Main St, Manchester, TN 37355. Class topics will include: Herd Health, Forages, Genetics, Nutrition, Marketing, Reproduction, Cattle Handling and Transportation.

If you are taking our Advanced Master Beef Producer Class and need to miss 1 or 2 classes, you can make them up by attending the Mid-South Stocker Conference! See details in this newsletter.

Participants must be B.Q.A. certified in order to complete and graduate as an Advanced Master Beef Producer. If you are not currently B.Q.A. certified, either attend the B.Q.A. certification class listed in this newsletter or call our office to schedule an appointment to be B.Q.A. certified during our office hours which are 8:00 a.m. thru 4:30 p.m. Monday thru Friday.

The fee to participate in this program is $75. In order to register for our Advanced Master Beef Producer Class, you must complete an application and pay the $75 fee at the UT-TSU Extension office in Coffee County by Tuesday, February 28.

Master Beef Producers and Advanced Master Beef Producers are eligible for 50% cost share, compared to 35% cost share for standard producers for genetic improvement, hay barns and livestock equipment in the Tennessee Agricultural Enhancement Program. It is not required to complete the Master Beef Producer Program prior taking the Advanced Master Beef Producer Program.

Also, producers who have completed the original Master Beef Producer Program will need to complete the Advanced Master Beef Producer Program by a December 2017 in order to continue to receive the 50% cost share. If you have questions, please call our UT-TSU Extension Office at 723-5141.
2017 Mid-South Stocker Conference in Manchester, March 1

The Mid-South Stocker Conference is moving south for the first time in its twelve year history to Manchester on March 1 at the Manchester/Coffee County Conference Center at 147 Hospitality Boulevard in Manchester, just off Exit 114 on I-24. For the first thirty-five registering a pre-conference tour is available. The tour will be February 28 in Lynchburg, with the conference program on March 1 at the Manchester/Coffee County Conference Center. If you are taking our Advanced Master Beef Producer Class and need to miss 1 or 2 classes you can make them up by attending the Mid-South Stocker Conference!

A stocker operation is one that takes weaned beef or dairy calves and grows the animal in preparation to enter the next phase of production. The Mid-South Stocker conference is a cooperative effort between the University of Kentucky Cooperative Extension Service and The University of Tennessee Extension. The objectives of the conference are to assist stocker operators in exploring ideas for the production of efficient performing healthy cattle and determining the role of stocker production in a rapidly evolving cattle industry and effectively meeting consumer expectations. These objectives are being accomplished through take home information and carrying out educational programs that present innovative ideas that can be readily applied to individual operations.

This is an excellent opportunity for area producers involved in stocker production or may be thinking about the possibilities of including this practice into their existing operation. The conference will also provide a unique opportunity for producers to interact with other stocker operators from the Mid-South region and industry professionals. Animal health, equipment, nutrition and marketing exhibits will be available in an up-to-date trade show. Due to producer's interest and concerns about "rebuilding" the beef cow herd in Kentucky and Tennessee, discussions on heifer development and marketing will be part of the conference.

An additional bonus to this year’s conference will be a pre-conference tour for the first thirty-five participants to register for the tour. The tour will meet at the Moore County Extension Office and depart from there in vans on February 28th at 1:00 pm C.S.T. The tour will include, a visit to two stocker operations that feed wet distillers grains from Jack Daniels, one feeding beef steers and another developing dairy heifers. The pre-tour package will also include a tour of Jack Daniel’s Distillery and supper in Lynchburg. The cost for the pre-conference tour will be $50 per person which includes the Jack Daniels tour and meal. You must register for the day of the conference to be able to register for the tour. You can register for the conference without registering for the tour. You may register online at https://secure.touchnet.com/C21610_ustores/web/product_detail.jsp?PRODUCTID=441

The online registration deadline is February 20, 2017 at a cost of $50 per person, $80 for husband/wife, and $30 per student. You, may also visit the UT-TSU Extension office by Friday, February 17 to register for this conference.
**B.Q.A. Certification Training – February 27**

We will conduct a Beef Quality Assurance certification training session on **Monday, February 27 at 6:30 p.m.** in the **Coffee County Farm Bureau Meeting room located at 225 E. Main St, Manchester, TN 37355**. This class will give cattle producers the opportunity to become B.Q.A certified or recertified. If your card has expired or will expire during 2017, you will need to get re-certified. If you attend this classes and pay the fee, you will get a B.Q.A. card that does not expire until November 1, 2020.

Remember, you must have a B.Q.A. certification that has not expired in order to take the Advanced Master Beef Producer Class or apply for cost share funds for livestock equipment, livestock working facility cover, livestock feed storage or genetic improvement through the Tennessee Agricultural Enhancement Program.

The cost is $20 for Tennessee Cattlemen’s Association members and $40 for non-members. Producers can get B.Q.A. certification, become Coffee/Grundy County and Tennessee Cattlemen’s Association members for $60. Checks should be made to the Tennessee Cattlemen’s Association. Please call the UT-TSU Extension at 723-5141 by **Friday, February 24th** to reserve your seat.

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**UT Bull Test Station Sale, March 9**

The University of Tennessee Bull Test Station Junior Bull Sale will be **Thursday, March 9 at the Middle Tennessee Research and Education Center in Spring Hill**. The auction sale will begin at 12:00 Noon and will offer approximately 30 Registered Angus bull, 3 Simangus, 2 Herefords, 2 Maine Anjou and 1 Simental bull for sale. This will be a good opportunity to improve the genetics in your herd with a service age performance tested bull. We will have catalogs and a video of the bulls available at the UT-TSU Extension. Please contact or visit our office for a catalog or the video. If you need assistance in purchasing a bull or help understanding which bulls qualify for Tennessee Agriculture Enhancement Program Cost Share Funds, feel free to contact our office at 723-5141.

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**Tennessee Beef Agribition – March 10-12**

The Tennessee Beef Agribition will be **Friday, March 10 and Saturday, March 11 at the James E. Ward Agriculture Center in Lebanon**. The Tennessee Beef Agribition will include a show and sale for 6 breeds of beef cattle which will include Simmental, Polled Hereford/Hereford, Shorthorn, Angus, Charolais, and Limousin. Each of these breeds will have a show on Friday, March 10 and a sale on Saturday, March 11. A Junior Heifer and Steer Show will be held on Sunday, March 12.

The Tennessee Beef Agribition will also include a large trade show with many livestock related commercial exhibits including cattle handling equipment. The trade show will open on Friday, March 10 at 8:00 a.m. and end at approximately 4:00 p.m. on Saturday, March 11. If you would like to purchase breeding stock or learn more to improve your beef cattle operation, make plans to attend the Tennessee Beef Agribition. For a complete schedule of events and more information visit the UT-TSU Extension in Coffee County.
## Dates to Remember

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<th>Date</th>
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<td>February 27</td>
<td>BQA Certification Class</td>
<td>Coffee County Farm Bureau Building</td>
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<td>February 28</td>
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<td>March 1</td>
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<td>March 9</td>
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<td>March 10-12</td>
<td>TN Beef Agribition</td>
<td>Wilson County Fairground, Lebanon</td>
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**DEAD ANIMAL REMOVAL**

931-363-8284  
(Any animal weighing in excess of 75 lbs.)

If our office can be of any further help to you, please call us at: 931-723-5141.